

Foam Fabricators Enters ICF Industry

Foam Fabricators has formed an alliance with American Polysteel, the oldest company in the insulated concrete form (ICF) industry.

ICFs are used in the construction industry rather than wooden studs and fiberglass insulation. In general, ICF-built homes provide extraordinary living comfort by eliminating drafts, providing even temperatures, and giving structural security. These homes are soundproof and are very energy efficient (up to \$200/month savings).

American Polysteel is one of the largest manufacturers in the \$100 million ICF market. American Polysteel has recently introduced new flatwall form construction, which deviates from their full line of traditional waffle form options. Five 90-degree "C" bend steel forms are inserted in each unit. In addition to this new design, Polysteel pioneered the form modification utilizing steel furring strips, which provide mechanical attachment points for drywall and other sidings.

Foam Fabricators is using state-of-the-art European molding equipment, which feature automatic insert loading. "We are very excited to be working with Foam Fabricators and to be able to grow our business along the same pattern as Foam Fabricators," stated American Polysteel president, Pat Murphy. Polysteel plans to benefit from Foam Fabricators' extensive network of manufacturing facilities to provide nationwide delivery to their customers.

The ICF industry is growing at a fantastic rate, and the union of Foam Fabricators and Polysteel is exciting for everyone involved. We are pleased to announce this partnership between the two companies. Welcome!

*"We are very
excited...
to be able to grow
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the same pattern..."*

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Noteworthy News From The Field

Leann Irvin, Foam Fabricators' Corporate Quality Manager has been selected to the State of Missouri Quality Award Board of Examiners.

The El Dorado Springs plant has once again been awarded the Olin/Winchester Packaging Supplier of the Year for 2001.

Look for Foam Fabricators in the recent edition of US Business Review in the article featuring the HON Company.

David Lu has joined Foam Fabricators' West Coast group as Packaging Engineering Manager.

Kevin Sanassarian is the new Sales Manager for Modesto, California.

David Grabowski is the new Sales Manager for Keller, Texas.

Fernando Barajas is the new Sales Manager for Queretaro, Mexico.

Look for Foam Fabricators in the upcoming issue of Manufacturing Today in the article featuring Sanyo.

Employee Recognition

We at Foam Fabricators are very proud of the group of men and women who work at our locations nationwide. In this column, we are pleased to acknowledge certain milestones, both professional as well as personal. Sincere congratulations to those whose name is mentioned.

Anniversary with Foam Fabricators

30 years

| | |
|--------------|------|
| Virgil Kiser | Erie |
| Jim Wilson | Erie |

20 years

| | |
|-------------|------------|
| David Lipps | New Albany |
|-------------|------------|

15 years

| | |
|-----------------|---------|
| Lynn Moore | Dallas |
| Scotty Carlisle | Keller |
| Nancy Roser | Keller |
| Maria De Lira | Compton |
| Tony Morris | Modesto |

10 years

| | |
|-----------------|--------------|
| Ted Florkiewicz | Scottsdale |
| Martin Tapia | Compton |
| Jose Jimenez | Compton |
| Thomas Livziey | Bloomsburg |
| Steve Morey | Fort Madison |

Marriages

Carmen Castanon to David Bernal on 4/13/02
 Heidi Batley to Travis on 4/19/02
 David Barnes to Raelyn on 5/18/02
 Vincent Mansell to Misty Chandler

Births

Avery Michael Owen to Carlos "Andy" Timberlake 1/5/02
 Violeta Sarai to Roberto and Rosalba Orduna 2/28/02
 Aimee to Jose and Maribel Zuniga 4/22/02
 Cate to Jeff and Kim Askins 5/30/02
 Ariana to Martin Medina 7/11/02

***Congratulations
on your personal and
professional milestones!***

EPS Recycling on the Rise

Over the years, the EPS packaging industry has experienced some troubling environmental demands. The misconceptions about EPS have been rampant for over a decade. In the early 1990's, a strong environmental movement swept the United States that called for manufacturers and consumers to demand recycled content packaging. At first, this was a very difficult mandate to meet without affecting cost and product performance. Fortunately, through positive educational and marketing programs, the recycled content heat backed off to a realistic temperature and allowed manufacturers to address the issue from a proactive perspective. Foam Fabricators has been very involved working with other industry leaders to make this happen.

It is not only feasible, but economical, to incorporate a certain amount of recycled content into protective packaging. The first step is to start effective collection programs to fill the supply pipeline

with post-consumer and post-industrial product. This has proven to be a slow but steady opportunity. In 1990 the national EPS recycling rate was 1.7%. By the year 2000, that number increased to 12.1%. Nearly 41 million pounds of EPS packaging was recycled during 2000, which includes 24.9 million pounds of post-consumer and 15.6 million pounds of post-industrial recovery. Approximately 55% of the EPS packaging that was recycled in 2000 was re-manufactured into new EPS packaging.

Overall, it is a win-win situation for everyone to encourage EPS recycling. The OEMs, packaging manufacturers, and the consumers benefit from a healthy appreciation for the positive attributes of recycling. Foam Fabricators will always be an active participant in this valuable program and will continue to work toward better recycling solutions.



Foam Fabricators, Inc.
8722 E. San Alberto Drive
Suite 200
Scottsdale, Arizona 85258

Visit our website at:
<http://www.foamfabricatorsinc.com>

Foam Fabricators Insider

Mel Weir is recovering nicely from his recent illness!

He is thinking about golf again and wants to thank all of you for your prayers and well wishes.



| | |
|-------------------|---------------------|
| Atlanta | Louisville |
| Arkansas | Memphis/Nashville |
| Chicago | Northern California |
| Cleveland/Buffalo | Philadelphia/Newark |
| Dallas/Fort Worth | Southern California |
| Kansas City | Tijuana, Mexico |
| | Queretaro, Mexico |

The Insider

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Foam Fabricators, Inc.
8722 E. San Alberto Drive
Suite 200
Scottsdale, AZ 85258

If you would like more information about any of the articles within this issue or wish to have a Foam Fabricators representative contact you, please call our Corporate Office:

(480) 607-7330

